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1) calculated as per PKF sample; includes all properties with at least 100 rooms; 2) as per 31 December 2021; 3) as per the PKF contract database; 4) from the viewpoint of hotel

#### pipeline supply

825 properties	227,101 rooms¹	134 properties	<b>56,</b> 6
65%	<b>75%</b>	101	33
branded	chain affiliated	hotels under	planr
rooms	rooms	construction	hote

#### group / brand profile

- strongest brand: Worldhotels
- strongest group: Marriott
- fastest growing brand: Sunway
- fastest growing group: Far East
- strongest regional brand (global presence): Citadines
- > fastest growing regional brand: Citadines

# 612 ms<sup>1,2</sup> ned tels

### selected openings of 2021

- > The Clan Hotel Singapore, Singapore, 324 rooms
- Sunway Hotel Big Box, Iskandar Puteri, 284 rooms
- Raia Hotel & Convention Center Kuching, Kuching, 237 rooms
- Fairfield Kuala Lumpur Jalan Pahang, Kuala Lumpur, 186 rooms
- Scapes Hotel, Genting Highlands, 176 rooms

# licensed franchised 8% owneroperated managed 45% 42% leased 3%

154.772

rooms under

contract<sup>2,3,4</sup>

contracts

479

properties

## key takeaways

- As Singapore eases the border restrictions and pivots away from the zero-Covid stance, a positive outlook for the industry is foreseen, and hotel performance is not far from the 2019 level concerning occupancy and ADR.
- > While the recovery of most gateway cities in the region is still on the mend, key leisure destinations, such as Langkawi and Penang, have surpassed 70% occupancy during the holiday in early May, and Sentosa saw a similar situation with RevPAR exceeding 2019 levels.
- > Hotels in the luxury and upper-upscale classes have benefited the most from the recovery, with RevPAR surpassing the 2019 level in 2022 as demand seeks high-end guest experience; however, midscale and economy hotels have been the slowest in recovering.
- Due to the ongoing uncertainty and construction disruptions caused by COVID-19, certain projects in the region have been delayed or stalled; however, the situation is expected to be short-term.
- The rising inflation in the region has triggered discussion concerning cost-cutting through implementing robotics and automation on an operational level; however, full implementation is not foreseen soon given the experience-driven nature of the industry.

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