



196+ roundtable
ukraine+

belarus,
ukraine

online
(13.09.2022)

12
participants

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NOTES

1) calculated as per PKF sample; includes all properties with at least 100 rooms; 2) as per 31 December 2021; 3) as per the PKF contract database; 4) from the viewpoint of hotel groups

supply

246 properties	46,980 rooms ¹
18% branded rooms	29% chain affiliated rooms

group / brand profile

- › strongest brand: Premier
- › strongest group: Premier
- › strongest regional brand (global presence): Premier

key takeaways

- › Each Ukrainian city has a different level & type of hotel activity, which is constantly changing, mainly depending on internal migrant movements.
- › Reported occ. is around 30%. However, data is skewed due to irregular reporting and demand in the west is much higher, especially in the Zakarpattia region.
- › Internal migration drives demand, also need for break from the anxiety of war.
- › Staffing is an issue; hotel employees speak English and can work in Europe, hazardous cities like Odessa, half of employees are in Moldova & Romania.
- › Upon conclusion of the war, Ukraine is expected to have new and heightened tourism demand.
- › Some owners reopened not just for cash flow but psychological support.
- › Hotel planning & development is ongoing, and projects will restart upon conclusion of the conflict.
- › Investment sources include specialist private funds and global aid.
- › Government agencies need direction on channeling resources into redeveloping tourism & hospitality; the industry needs to start planning now.

pipeline

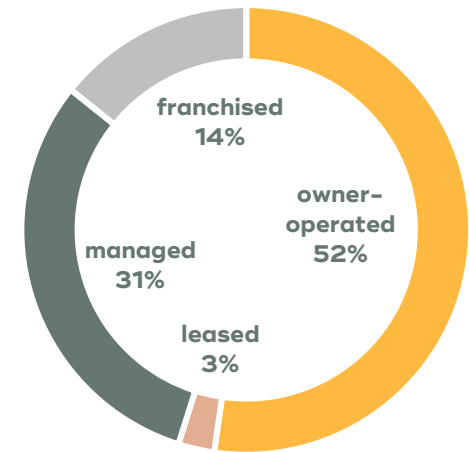
36 properties	9,939 rooms ^{1,2}
16 hotels under construction	20 planned hotels

selected openings of 2021

- › Reikartz Miramar Chernomorsk, Chornomorsk, 30 rooms
- › Reikartz Bergshloss Rivne, Rivne, 37 rooms

contracts

50 properties	10,630 rooms under contract ^{2,3,4}
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